SHIPPING

InfoSHIP® EVO, agreement between IB USA and Cruise Management International

Norwegian Cruise Line Holdings confirms its trust in IB group and takes another step forward with InfoSHIP® EVO - ERS

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IB USA Inc. and Cruise Management International Inc. (CMI) have signed an agreement to implement the InfoSHIP® EVO ship management software on CMI's managed fleet.

IB USA, a member of RINA, is a provider of ship management software solutions to the cruise industry. CMI, headquartered in Miami, Florida, offers a broad range of third party ship management and consultancy services to the large passenger vessel and expedition cruise segments.

CMI employs a large team of experienced shipboard officers and crew, and manages hundreds of millions of dollars in marine assets for investors, owners, operators and other financial institutions. IB' software - InfoSHIP® EVO - has been identified as the most comprehensive software solution to handle all of CMI's needs under one platform, including, Procurement, Logistics, Planned Maintenance, Event Reporting, Auditing and Inspections, Ships Certificates and Dry-Dock/Special Project Management. **CMI is focused on enhancing its service offerings to its clients and improving efficiencies across its fleet.**

"Through investments in people, training, systems and automation we are continuously enhancing our performances" says **Jim Barreiro de León, President & CEO of CMI Ship Management**. He continues: "By joining forces with IB - we are committed to strengthening our position in the market as a Customer Services oriented ship manager and are preparing ourselves for our scheduled expansion".

"We are honored - **is the comment from Alessandro Canepa, President & CEO of IB USA** - to welcome CMI within our customer base and to play a part in their growth process. We strongly believe that InfoSHIP® EVO is the platform that can perfectly meet the needs of a modern and dynamic company like CMI. A system designed to make a significant step up in the technical management of a fleet".

Cruise Management International, Inc. (CMI), was formed in 2015 as a continuation of the original International Shipping Partners, Inc. ("ISP"), formed in 1990. CMI manages 14 cruise vessels, mainly within the expedition cruise segment for SunStone Ships. CMI will also manage SunStones' newbuilds. **The 150-200 passenger expedition ice-class cruise vessels will provide much relief to the aging small expedition ship segment of the industry.** All of SunStones' vessels, with a capacity between 60 and 250 passengers, operate in the expedition and exploration cruise market segment, trading in remote areas of the world.

IB, today part of RINA, is a highly regarded Asset Management software-house, active since 1983. The marine industry is where IB took its first steps in the creation of software solutions for technical and operational management, with a special focus on technologies, methodologies and re-engineering of processes. Over time IB also branched out into many other sectors, where they continue to operate today (Energy, Process & Manufacturing, Transportation, Healthcare and Real Estate). In the Maritime Market IB boasts a large customer portfolio, including Carnival Cruise Lines, Costa Crociere, Aida Cruises, NCL Holding, D'amico and MSC Cargo.

NORWEGIAN CRUISE LINE

Norwegian Cruise Line Holdings, parent company of Norwegian Cruise Line, Oceania Cruises and Regent Seven Seas Cruises, has just stated its intention to migrate from the current InfoSHIP® version, covering the Event Reporting, Ship Certificates and Audit & Inspection Processes, to the new web-based platform by IB group, InfoSHIP® EVO. The new system will be operational around mid-2018. "We've been really impressed - said Captain Luigi Razeto, NCLH Senior Vice President Marine Operations - with the system's new capabilities and concept. We believe it can be the tool for a modern and innovative ship management. It looks intuitive and smart and, additionally, complies with the latest and upcoming regulations in terms of data protection, - (EU GPRD) - making us confident and safe in handling such sensitive information." **Responding to market demands, InfoSHIP® EVO continues to provide a large and consolidated subset of traditional functions, today also integrated with additional models and features. It simplifies users' daily tasks and data collection, while facilitating the design and management# of new processes within the system itself.** "We are launching a new concept in ship management - said Alessandro Canepa, CEO of IB USA - which does not come from a mere technological re-engineering of the historical InfoSHIP®. Actually, the new system represents the 'state of the art software' also from the functional point of view, by including new features and ideas stemming from several industries outside the marine world. At IB we look at InfoSHIP® EVO as the new standard for the Marine Industry, an Enterprise Asset Management platform complete, scalable and increasingly improving."