

## ShipServ and IB sign agreement to integrate solutions

MAINTENANCE & CONTINUOUS IMPROVEMENT

OPERATIONS

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Maritime e-procurement platform, ShipServ, and technical fleet management software company, IB, have announced a partnership agreement to integrate ShipServ's solution with IB's InfoSHIP maritime software suite

IB's InfoSHIP vessel management software supports shipowners and operators with their daily vessel activities to improve operability and simplify data collection. It provides data and information on maintenance, logistics and procurement, quality and safety, electronic logbooks, dry-dock activities, energy performance and risk assessment, to help digitise shipping operations and make them more efficient.

ShipServ offers a procurement platform that helps shipowners and managers gain access to the best suppliers for their operations, trade more efficiently, and build on these relationships. The platform provides customer access to advanced monitoring and analytics tools to analyse and benchmark procurement spend to reduce OPEX.

The partnership will integrate these two solutions, permitting all customers that use InfoSHIP to access the ShipServ trading platform, which includes over 68,000 suppliers

This access will allow users to transact using an all-electronic process to increase efficiency and reduce error. According to ShipServ, this typically improves procurement team productivity by 30%.

Don Staffin, executive vice president at ShipServ, will oversee the integration project. He says: "ShipServ has always valued its close working relationship with maritime software providers, who we consider key partners. Collaborations such as this deliver genuine mutual benefits, enabling us to provide the advantages of our solution to such a wide range of buyers. Equally, the customers of our software partners benefit from access to a marketplace of over 68,000 suppliers and \$3.5 billion in annual trade."

Daniele Bottazzi, managing director, marine & industrial division at IB, the InfoSHIP producer company, adds: "We welcome the collaboration with ShipServ and look forward to leveraging their years of expertise to ensure our mutual customers have access to the best fully integrated solution. We are confident that ShipServ's team of knowledgeable integration specialists will successfully execute the implementation in a professional and seamless manner."



ShipServ's e-procurement platform connects buyers and suppliers. Image courtesy of ShipServ